

## **ANNUAL REPORT 2018**

## **Preface by the Board of Directors**

Dear shareholders, dear business partners:

If one wanted to summarize the year 2018 in a few words, one would have to mention the enormous turmoil in the global energy markets. Our company felt the impact as well and particularly in the area of commodity purchases for our customers' portfolio needs.

The highly limited options for electricity and gas purchases (which made it objectively impossible to make use of a diversification of sources) in conjunction with the fixed sales prices under contracts with two-year and three-year commitments have put the company into the loss for the most recent financial year, in spite of the committed efforts of the management.

Even so, the company is able to report positive results in the continuing sales restructuring where we focused mainly on portfolio improvements and acquisition of final customers with higher added value. These steps will ultimately lead to a better financial performance of the company and positive financial result, which is our primary goal.

The year assessed herein saw a continuation of our efforts to improve internal management processes, promote a consistent HR policy, reflect all aspects of EU regulation known as GDPR, implement a customer portal, raise the level of customer care, and generally improve the work environment for our team of employees.

In closing, we would like to thank you shareholders, the supervisory board, business partners, and staff members for your trust and support on which the company's operations crucially depend.

Sincerely,

Ing. Štefan Koman

Chairman of the Board of Directors

Ing. Oldřich Jandl

Member of the Board of Directors

#### 1. Company details

Company:

VEMEX Energie a.s. (hereinafter "the Company")

Registered office:

Na Zátorce 289/3, 160 00 Prague 6

ID Number:

289 03 765

Registered:

Commercial Register kept at Municipal Court in Prague, Section B, Insert

15299

## 1.1. Structure of shareholders and their share on share capital

The share capital value is CZK 100 million; the share capital is fully paid-up. The capital consists of 500 registered shares in book-entry form with a nominal value of CZK 200,000 each.

#### Shareholders:

No.	Name	Shareholding (%)	Paid (%)
1.	VEMEX s.r.o.	51	100
2.	GEEN Holding a.s.	49	100

## 1.2. Statutory bodies and management of the Company

#### **Board of Directors:**

Chairman

Ing. Štefan Koman

Member

Ing. Oldřich Jandl

The following changes in the Board of Directors composition occurred in 2018:

The general meeting of shareholders decided on 28 June 2018 to terminate functions of members of the Board of Directors Mr Václav Lerch and Mr Karel Nohejl and appointed Mr Štefan Koman and Mr Oldřich Jandl as new members of the Board of Directors.

#### Supervisory Board:

Chairman

Mikhail Valerevich Shirokov Sergey Sergeevich Lapyrenok

Member Member

Igor Gennadievich Telenchak

The following changes in the Supervisory Board composition occurred in 2018:

The general meeting of shareholders decided on 2 October 2018 (per rollam) to terminate function of the Chairman of the Supervisory Board Mr Vsevolod Konstantinovich Sharov and appointed Mr Mikhail V. Shirokov as the new Chairman of the Supervisory Board.

#### Top Company management:

Sales Director

Svetozar Pokorný

Purchasing Director Customer Care Director

Alexej Khlamov Soňa Rousková

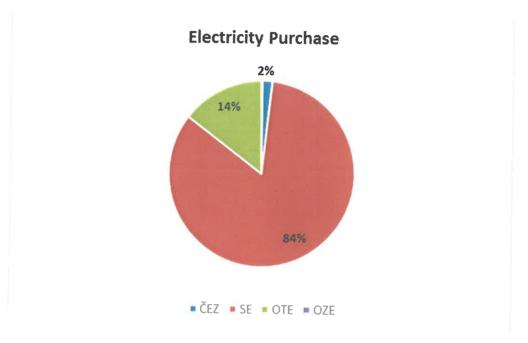
Finance Director

Ing. Martin Likler

## 2. Report on the Company's business activities and on the state of its assets

### 2.1. Purchase of electricity and gas

In 2018 the Company purchased electricity mainly from the company Slovenské elektrárne, a.s. and ČEZ, a.s. Daily purchases were executed at OTE, a.s. Share of electricity from renewable resources was negligible.



Purchase of gas in 2018 at VEMEX Energie a.s. was executed solely on the basis of a gas supply contract with the company WINGAS GmbH.

#### 2.2. Sale of electricity and gas

The total energy volume sold to end customers in 2018 was 497,492 MWh, of which 136,537 MWh was in the form of electricity and 360,955 MWh was in the form of natural gas.

#### 2.3. Customer care

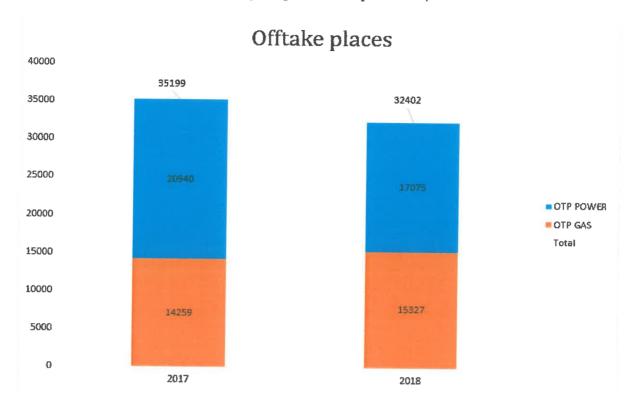
Customers and consumption points

Electricity and natural gas were delivered to a total of 32,402 consumption points at the end of 2018, of which 17,075 were electricity consumption points and 15,327 were natural gas consumption points. This represented an approximate 8% year-on-year decrease in the number of consumption points. In case of electricity there was a decrease of approximately 18.5%. In case of natural gas there was an increase of approximately 7.5%.

As at 31 December 2018 the Company had in total 28,009 customers, out of which 1,830 were companies and 26,179 households.

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## Development of the number of consumption points in the period 2017-2018



Development of the number of customers in the period 2017-2018



During 2018 the Company continued to cut back on inefficient sales channels, which led to a smaller number of consumption points.

2018 was also the year of greater emphasis on a more customer-friendly approach. Back Office received and processed 11 266 contracts.

Front Office in 2018 handled 10,614 incoming calls with an average duration of 4:45 minutes, and 20,052 e-mails. In total Front Office processed 30 666 customer requests. 205 customers opted to resolve their concerns by paying the company headquarters a personal visit.

#### Development of Receivables

		2017 ( mil. CZK)	2018 ( mil. CZK)	Difference (+/-)
1	Average debt	25,86	23,65	(2,21)
2	Average advances receivable before collection activities	13,50	6,71	(6,79)
3	Average advances receivable after collection activities	4,12	1,27	(2,85)
4	Success rate of advances collection activities	68,64 %	80,01 %	11,37 %

In collection of receivables the situation has stabilized. Agencies for out-of-court collections were switched in 2018 and the change also took place in case of the law firm recovering claims in court.

Aside from these changes in collections, the volume of outstanding advances has dropped also because we adopted tools to improve our customers' payment morale. Only in August 2016 we started to enforce advances, which even in 2017 many customers still refused to pay, arguing that they wanted to wait until they would receive a final invoice.

#### 2.4. Financial results

In 2018, VEMEX Energie a.s. continued to perform as a financially stable company. All obligations towards suppliers, customers, employees as well as state institutions were met in due dates.

Aggregated profit and loss statement '000 CZK

Indicator	2017	2018
Revenues from electricity, natural gas & distribution	1,065,799	744,434
Other revenues	5,820	6,564
Total revenues	1,071,619	750,998
Costs of purchasing electricity, natural gas & distribution	1,039,924	708,602
Other costs	68,253	69,990
Total costs	1,108,177	778,592
Loss before tax	(36,558)	(27,594)

Aggregated balance sheet in 'ooo CZK

Indicator	2017	2018
Fixed assets	3,989	3,257
Current assets	522,643	470,157
Total assets	526,632	473,414
Equity	(7,869)	(35,463)
Liabilities	534,501	508,877
Total liabilities	526,632	473,414

The complete Company's financial results for 2018 are contained in the financial statements attached to this annual report.

#### 2.5. Human resources

The Company fully complied with all statutory duties towards its employees in 2018 and it worked hard to create incentives and benefits for the vacant positions which it advertised in the Czech job market. A number of new hires joined the Company in the course of 2018, who made a positive contribution to business development, to good working relationships in a collegial atmosphere and to a pleasant work climate.

As at 31 December 2018, the company had 49 employees, of which 5 were on maternity leave. Staff fluctuation dropped markedly from 57% in 2017 to 28% in 2018, which is an evidence of the great improvements in employee care.

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#### 3. Other information

Investments of the Company

VEMEX Energie a.s. has a subsidiary in Slovakia, RSP Energy SK a.s., with a 100% share. The operation of this subsidiary was terminated as at 31 December 2011. The company still exists, but it is not active.

Expected development of the entity's activities

In 2019, the Company continues with the same business activity as before, i.e. the sale of natural gas and electricity. The objective is to consolidate the customer portfolio, increase efficiency and ultimately achieve a positive financial result.

Research and Development

The Company is neither involved, nor planning to get involved, in any research and development activities.

Environmental protection and labour issues

The company does not carry out any specific environmental protection activities but complies with all applicable legislative requirements governing this area. In terms of labour relations, the Company proceeds in line with relevant Czech legislation.

Foreign branches

The Company has no branch abroad.

Own shares

The Company did not acquire any own shares during the year 2018.

#### 4. Subsequent events

The general meeting of shareholders decided on 3 May 2019 (per rollam) to terminate function of the Member of the Supervisory Board Mr Sergey S. Lapyrenok and appointed Mr Oleg Tarasov as the new Member of the Supervisory Board.

No other events have occurred subsequent to year-end that would have a material impact on the Annual report as at 31 December 2018.

## 5. Information on persons responsible for preparing the Annual Report

Štefan Koman, as the Chairman of the Board of Directors, and Oldřich Jandl, as a member of the Board of Directors, declare that the information contained in the Annual Report corresponds to the actual state of affairs and that no substantial circumstances have been omitted or concealed.

Prague, 13 May 2019

Ing. Štefan Koman

Chairman of the Board of Directors

Ing. Oldřich Jandl

Member of the Board of Directors

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## Independent auditor's report

### to the shareholders of VEMEX Energie a.s.

#### Opinion

We have audited the accompanying financial statements of VEMEX Energie a.s., with its registered office at Na Zátorce 289/3, Praha 6 ("the Company"), prepared in accordance with Czech accounting legislation, which comprise the balance sheet as at 31 December 2018, the income statement, statement of changes in shareholder's equity and cash flow statement for the year ended 31 December 2018 and notes to the financial statements, which include significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2018, of its financial performance and its cash flows for the year ended 31 December 2018 in accordance with Czech accounting legislation.

#### Basis for Opinion

We conducted our audit in accordance with the Act on Auditors and Standards on Auditing of the Chamber of Auditors of the Czech Republic. These standards consist of International Standards on Auditing (ISAs) which may be supplemented and modified by related application guidance. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Act on Auditors and Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants (IESBA) and accepted by the Chamber of Auditors of the Czech Republic, and we have fulfilled our other ethical responsibilities in accordance with these regulations. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter

We draw attention to note 7 to these financial statements. The Company has negative equity of CZK 35,463,000 as at 31 December 2018. This condition indicates the existence of a material uncertainty which may cast significant doubt about the Company's ability to continue as a going concern. Our opinion is not qualified in respect of this matter.

#### Other Information

In compliance with Section 2(b) of the Act on Auditors, the other information comprises the information included in the Annual Report other than the financial statements and auditor's report thereon. The Board of Directors is responsible for the other information.

Our opinion on the financial statements does not cover the other information. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge about the Company obtained in the audit or otherwise appears to be materially misstated. In addition, we assess whether the other information has been prepared, in all material respects, in accordance with applicable law and regulation, in particular, whether the other information complies with law and regulation in terms of formal requirements and procedure for preparing the other information in the context of materiality, i.e. whether any non-compliance with these requirements could influence judgments made on the basis of the other information.

Based on the procedures performed, to the extent we are able to assess it, we report that:

- The other information describing the facts that are also presented in the financial statements is, in all material respects, consistent with the financial statements; and
- The other information is prepared in compliance with applicable law and regulation.

In addition, our responsibility is to report, based on the knowledge and understanding of the Company obtained in the audit, on whether the other information contains any material misstatement of fact. Based on the procedures we have performed on the other information obtained, we have not identified any material misstatement of fact.

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#### Independent auditor's report

Responsibilities of the Board of Directors and Supervisory Board of the Company for the Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the financial statements in accordance with Czech accounting legislation and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board of the Company is responsible for overseeing the financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the above stated requirements will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the above stated requirements, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Company's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the notes, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



#### Independent auditor's report

We communicate with the Board of Directors and Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

13 May 2019

Pricustry Lune Copers Andy S.r.o.

Statutory Auditor, Licence No. 1930

This report is addressed to the shareholders of VEMEX Energie a.s.

# VEMEX Energie a.s.

Financial statements

31 December 2018

Primary business: Sale of electricity and gas Balance sheet date: 31 December 2018

Date of preparation of the financial statements: 13 May 2019

#### **BALANCE SHEET**

Ref.	ASSETS	Row		31.12.2018		31.12.2017
			Gross	Provision	Net	Net
а	b	С	1	2	3	4
	TOTAL ASSETS	001	515,024	(41,610)	473,414	526,632
B.	Fixed assets	003	22,192	(18,935)	3,257	3,989
B. I.	Intangible fixed assets	004	11,888	(9,334)	2,554	3,471
B. I. 2.	Royalties	006	11,673	(9,334)	2,339	3,471
B. I. 2. 1.	Software	007	11,673	(9,334)	2,339	3,471
B. I. 5.	Advances paid and intangible fixed assets in the course of construction	011	215	-	215	-
B. I. 5. 2.	Intangible fixed assets in the course of construction	013	215	-	215	-
B. II.	Tangible fixed assets	014	3,144	(2,441)	703	518
B. II. 1.	Land and constructions	015	320	(124)	196	213
B. II. 1. 2.	Constructions	017	320	(124)	196	213
B. II. 2.	Equipment	018	2,429	(2,317)	112	305
B. II. 5.	Advances paid and tangible fixed assets in the course of construction	024	395	-	395	-
B. II. 5. 2.	Tangible fixed assets in the course of construction	026	395	-	395	-
B. III.	Long-term investments	027	7,160	(7,160)	-	-
B. III. 1.	Investments - subsidiaries and controlling party	028	7,160	(7,160)	-	-
C.	Current assets	037	492,832	(22,675)	470,157	522,643
C. II.	Receivables	046	448,045	(22,675)	425,370	474,369
C. II. 1.	Long-term receivables	047	6,847		6,847	20,998
C. II. 1. 5.	Receivables - other	052	6,847	-1	6,847	20,998
C. II. 1. 5. 2.	Long-term advances paid	054	6,847	-	6,847	20,998
C. II. 2.	Short-term receivables	057	419,926	(22,675)	397,251	431,919
C. II. 2. 1.	Trade receivables	058	47,040	(22,675)	24,365	40,809
C. II. 2. 4.	Receivables - other	061	372,886	-	372,886	391,110
C. II. 2. 4. 4.	Short-term advances paid	065	140,170	-	140,170	135,851
C. II. 2. 4. 5.	Estimated receivables	066	229,869	-	229,869	252,841
C. II. 2. 4. 6.	Other receivables	067	2,847	-	2,847	2,418
C. II. 3.	Prepayments and accrued income	068	21,272	-	21,272	21,452
C. II. 3. 1.	Prepaid expenses	069	21,268	-	21,268	21,335
C. II. 3. 3.	Accrued income	071	4	-	4	117
C. IV.	Cash	075	44,787	-	44,787	48,274
C. IV. 1.	Cash in hand	076	65	-	65	60
C. IV. 2.	Cash at bank	077	44,722	- 1	44,722	48,214

Ref.	LIABILITIES AND EQUITY		31.12.2018	31.12.2017
a	b	c	5	6
	TOTAL LIABILITIES AND EQUITY	082	473,414	526,632
h	Equity	083	(35,463)	(7,869)
k I.	Share capital	084	100,000	100,000
. I. 1.	Share capital	085	100,000	100,000
. III.	Other reserves	096	1,968	1,968
. III. 1.	Other reserve funds	097	1,968	1,968
. IV.	Retained earnings / Accumulated losses	099	(109,837)	(73,279)
. IV. 1.	Retained earnings or accumulated losses (+/-)	100	(109,837)	(73,279)
. V.	Profit / (loss) for the current period	102	(27,594)	(36,558)
. + C.	Liabilities	104	508,877	534,501
<b>.</b>	Provisions	105	4,093	4,139
. 4.	Other provisions	109	4,093	4,139
	Liabilities	110	504,784	530,362
. 11.	Short-term liabilities	126	504,784	530,362
. II. 3.	Short-term advances received	131	307,754	300,392
. II. 4.	Trade payables	132	30,909	65,745
. II. 8.	Liabilities - other	136	166,121	164,225
. II. 8. 3.	Liabilities to employees	139	1,191	1,089
. II. 8. 4.	Liabilities for social security and health insurance	140	752	715
. II. 8. 5.	Taxes and state subsidies payable	141	6,016	6,178
. II. 8. 6.	Estimated payables	142	155,298	154,403
. II. 8. 7.	Other liabilities	143	2,864	1,840

Primary business: Sale of electricity and gas Balance sheet date: 31 December 2018

Date of preparation of the financial statements: 13 May 2019

#### **INCOME STATEMENT**

Ref.		TEXT	Row	Accounting	period
				2018	2017
a		b		1	2
I.		Sales of products and services	01	586	801
II.		Sales of goods	02	744,434	1,065,799
Α.		Cost of sales	03	744,351	1,068,945
A. 1.		Cost of goods sold	04	708,602	1,039,924
A. 2.		Raw materials and consumables used	05	1,344	1,150
A. 3.		Services	06	34,405	27,871
D.		Staff costs	09	25,977	30,976
D. 1.		Wages and salaries	10	19,001	22,642
D. 2.		Social security, health insurance and other social costs	11	6,976	8,334
D. 2.	1.	Social security and health insurance costs	12	6,542	7,806
D. 2.	2.	Other social costs	13	434	528
E.		Value adjustments in operating activities	14	3,762	2,144
E. 1.		Value adjustments of fixed assets	15	1,545	1,504
E. 1.	1.	Depreciation, amortisation and write off of fixed assets	16	1,545	1,504
E. 3.		Provision for impairment of receivables	19	2,217	640
ш.		Operating income - other	20	4,443	2,065
III. 1.		Sales of fixed assets	21	-	310
III. 3.		Other operating income	23	4,443	1,755
F.		Operating expenses - other	24	659	1,025
F. 1.		Net book value of fixed assets sold	25	-	123
F. 3.		Taxes and charges from operating activities	27	370	193
F. 4.		Operating provisions and complex prepaid expenses	28	(45)	(2,442)
F. 5.		Other operating expenses	29	334	3,151
*		Operating result	30	(25,286)	(34,425)
VI.		Interest and similar income	39	26	12
VI. 2.		Other interest and similar income	41	26	12
J.		Interest and similar expenses	43	524	680
3. 1.		Interest and similar expenses - subsidiaries or controlling party	44	524	680
VII.		Other financial income	46	1,509	2,942
K.		Other financial expenses	47	3,319	4,407
*		Financial result	48	(2,308)	(2,133)
**		Net profit / (loss) before taxation	49	(27,594)	(36,558)
**		Net profit / (loss) after taxation	53	(27,594)	(36,558)
***	*	Net profit / (loss) for the financial period	55	(27,594)	(36,558)
		Net turnover for the financial period	56	750,998	1,071,619

Primary business: Sale of electricity and gas Balance sheet date: 31 December 2018

Date of preparation of the financial statements: 13 May 2019

#### **CASH FLOW STATEMENT**

	Ref.		TEXT	Accounting	period
				2018	2017
	а		b	1	2
			Cash flows from operating activities		
			Net profit/(loss) on ordinary activities before tax	(27,594)	(36,558)
A.	1.		Adjustments for non-cash movements:	4,215	183
A.	1.	1.	Depreciation and amortisation of fixed assets	1,545	1,504
A.	1.	2.	Change in provisions	2,172	(1,802)
A.	1.	3.	(Profit)/loss from disposal of fixed assets	-	(187)
A.	1.	5.	Net interest expense/(income)	498	668
A	*		Net cash flow from operating activities before tax and changes in working capital	(23,379)	(36,375)
A.	2.		Working capital changes:	20,987	20,531
A.	2.	1.	Change in receivables and prepayments	46,782	(54,406)
A.	2.	2.	Change in short-term payables and accruals	(25,795)	74,937
A	**		Net cash flow from operating activities before tax	(2,392)	(15,844)
A.	3.		Interest paid	(524)	(680)
A.	4.		Interest received	26	12
A	***	*	Net cash flow from operating activities	(2,890)	(16,512)
В.	1.		Acquisition of fixed assets	(597)	(1,207)
B.	2.		Proceeds from sale of fixed assets		310
В	***	•	Net cash flow from investing activities	(597)	(897)
			Net increase/(decrease) in cash and cash equivalents	(3,487)	(17,409)
			Cash and cash equivalents at the beginning of the year	48,274	65,683
			Cash and cash equivalents at the end of the year	44,787	48,274

Primary business: Sale of electricity and gas Balance sheet date: 31 December 2018

Date of preparation of the financial statements: 13 May 2019

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Note	Share capital	Other reserve funds	Retained earnings	Total
As at 1 January 2017		100,000	1,968	(73,279)	28,689
Net profit/(loss) for the current period		0	0	(36,558)	(36,558)
As at 31 December 2017	N. H. Carrier and Co.	100,000	1,968	(109,837)	(7,869)
Net profit/(loss) for the current period		0	0	(27,594)	(27,594)
As at 31 December 2018		100,000	1,968	(137,431)	(35,463)

### 1. General information

#### 1.1. Introductory information about the Company

VEMEX Energie a.s. ("the Company") was incorporated on 26 May 2009 by the Municipal Court in Prague, Section B, Insert 15299 and has its registered office at Na Zátorce 289/3, Bubeneč, 160 00 Prague 6, Czech Republic . The Company's primary business activity is retail of energy mainly electricity and gas.

During accounting period, the following changes regarding the entity were entered to the Commercial Register:

On 16 August 2018 Chairman of the Board of Directors Vaclav Lerch was dismissed (date of membership termination: 28 June 2018).

On 16 August 2018 the Member of the Board of Directors Karel Nohejl was dismissed (date of membership termination: 28 June 2018).

On 16 August 2018 has been appointed as a Chairman of the Board of Directors Ing. Štefan Koman (member from: 28 June 2018).

On 16 August 2018 has been appointed as a Member of the Board of Directors Ing. Oldřich Jandl (member from: 28 June 2018).

The Company is not a shareholder with unlimited liability in other legal entities.

### 2. Accounting policies

#### 2.1. Basis of preparation

The financial statements have been prepared in accordance with Generally Accepted Accounting Principles in the Czech Republic relevant for large companies and have been prepared under the historical cost convention.

#### 2.2. Comparative figures

Based on the amendment to the Act on Accounting and implementing Decree no. 500/2002 Coll. effective since 1 January 2018, certain individual items of the balance sheet are presented in a different structure. In order to ensure the comparability of items presented, the relating comparative amounts were amended.

#### 2.3. Tangible and intangible fixed assets

All intangible (and tangible) assets with a useful life longer than one year and a unit cost of more than CZK 60 thousand (CZK 40 thousand) are treated as intangible (and tangible) fixed assets.

Purchased intangible and tangible fixed assets are initially recorded at cost, which includes all costs related to their acquisition.

Intangible and tangible fixed assets are amortised/depreciated applying the straight-line method over their estimated useful lives.

The amortisation / depreciation plan is updated during the useful life of the intangible and tangible fixed assets in the case of change of expected useful life change.

A provision for impairment is created when the carrying value of an asset is greater than its estimated recoverable amount. The estimated recoverable amount is determined based on expected future cash flows generated by this asset.

#### VEMEX Energie a.s.

Notes to financial statements for the year ended 31 December 2018

Repairs and maintenance expenditures for tangible fixed assets are expensed as incurred. Technical improvements of intangible and tangible fixed assets are capitalised.

#### 2.4. Investments in subsidiaries

Investments in subsidiaries represent ownership interests in enterprises that are controlled by the Company ("the subsidiary").

Investments in subsidiaries are recorded at cost less a provision for impairment.

Consolidated financial statements were not prepared as these financial statements are not required by law or by minority owners.

#### 2.5. Receivables

Receivables are stated at nominal value less a provision for doubtful amounts. A provision for doubtful amounts is created on the basis of an ageing analysis and an individual evaluation of the credit worthiness of the customers. Receivables from related parties have not been provided for.

#### 2.6. Foreign currency translation

Transactions denominated in a foreign currency are translated and recorded at the rate of exchange set by CNB ruling as at day before the transaction date.

Cash, receivables and liabilities balances denominated in foreign currencies have been translated at the exchange rate published by the Czech National Bank as at the balance sheet date. All exchange gains and losses on cash, receivables and liabilities balances are recorded in the income statement.

The Company treats advances paid for the acquisition of fixed assets or inventories as part of these assets and therefore these assets are not translated as at the balance sheet date.

#### 2.7. Provisions

Provisions are recognised when the Company has a present obligation, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

The Company recognises a provision for its income tax payable which is presented net of advances paid for the income tax. If advances paid are higher than the estimated income tax payable, the difference is recognised as a short-term receivable.

#### 2.8. Revenue recognition

Sales are recognised upon the delivery of products and customer acceptance and are stated net of discounts and value added tax.

Revenues invoiced after the balance sheet date are recognized through estimated receivables (see Note 2.15).

#### Gas

Revenues from sales of gas are based on valuation of commodity on the principal of purchase price of gas and gross margin. Selling price for end costumers consists of price of delivered gas and other services (transportation, structuring), price of distribution and price of services of OTE (market operator).

#### VEMEX Energie a.s.

Notes to financial statements for the year ended 31 December 2018

Billing of delivered gas in category of wholesale customers (further as "VO") is processed monthly according to measured consumption. Billing of delivered gas in category of retail customers (further as "MOP") and households (further as "DOM") is performed periodically based on measurement of consumption at individual points of supply.

Revenues in category MOP and DOM consist of revenues actually invoiced and revenues from so called unbilled gas. The methodology for unbilled gas revenue recognition is described in Note 2.15. Revenues in category VO are represented by invoices actually issued.

#### Electricity

Revenues from sales of electricity are determined based on valuation of commodity on the principal of purchase price of electricity and the gross margin.

Billing of delivered electricity in category of wholesale customers (further as "VO") is performed on a monthly basis according to measured consumption. Billing of delivered electricity in category of retail customers (further as "MOP") and households (further as "DOM") is performed periodically based on measurement of consumption at individual points of supply.

Revenues in category MOP and DOM consist of revenues actually invoiced and revenues from so called unbilled electricity. The methodology for unbilled electricity revenue recognition is described in Note 2.15. Revenues in category VO are represented by invoices actually issued.

#### 2.9. Related parties

The Company's related parties are considered to be the following:

- parties, which directly or indirectly control the Company, their subsidiaries and associates;
- parties, which have directly or indirectly significant influence on the Company;
- members of the Company's or parent company's statutory and supervisory boards and management and parties close to such members, including entities in which they have a controlling or significant influence; and/or
- subsidiaries.

Material transactions and outstanding balances with related parties are disclosed in Notes 11.

#### 2.10.Leases

The costs of assets held under both finance and operating leases are not capitalised as fixed assets. Lease payments are expensed evenly over the life of the lease. Future lease payments not yet due are disclosed in the notes but not recognised in the balance sheet.

#### 2.11. Interest expense

All borrowing costs are expensed.

#### 2.12. Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount of an asset or liability in the balance sheet and its tax base. A deferred tax asset is recognised if it is probable that sufficient future taxable profit will be available against which the asset can be utilised.

### 2.13. Cash-flow statement

The Company has prepared the Cash-flow statement using the indirect method. Cash equivalents represent short-term liquid assets, which are readily convertible for a known amount of cash.

Notes to financial statements for the year ended 31 December 2018

#### 2.14. Subsequent events

The effects of events, which occurred between the balance sheet date and the date of preparation of the financial statements, are recognised in the financial statements in the case that these events provide further evidence of conditions that existed as at the balance sheet date.

Where significant events occur subsequent to the balance sheet date but prior to the preparation of the financial statements, which are indicative of conditions that arose subsequent to the balance sheet date, the effects of these events are quantified and disclosed but are not themselves recognised in the financial statements.

#### 2.15. Significant accounting estimates

Estimated receivables for unbilled gas and electricity supplies to customers

Unbilled gas and electricity supplies to customers are recognized on the line "Estimated receivables". Calculation of estimates is based on the anticipated payments for consumed gas and electricity for individual supply points as at the balance sheet date, adjusted for the consumption balance kept by OTE. Past customer behaviour experience is reflected in the estimate of consumption. The Company based its estimates on sales in kWh, the amount of the commodity and amount for distribution in CZK. The price entry for calculation of estimates is composition of prices from standard price lists and contracts prices with individual pricing, including the impact of potential discounts.

Estimated payables for unbilled gas and electricity supplies from suppliers

Unbilled gas and electricity deliveries from suppliers are recognized on the line "Estimated payables". The Company determines the amount of accruals for unbilled purchases of commodities based on trade dispatching, purchase balance and sales balance kept by OTE and the offsetting of price variation from the previous month. Calculation of the commodity distribution accrual is based on anticipated payments for distribution in individual supply points as at the balance sheet date, adjusted for the consumption balance kept by OTE.

## 3. Intangible fixed assets

(CZK'ooo)	1 January 2018	Additions / transfers	Disposals	31 December 2018
Cost	*			WI DOOMING MOIO
Software	11,470	203	_	11,673
Total	11,470	203	-	11,673
Accumulated amortisation				
Software	(7,999)	(1,335)		(9,334)
Total	(7,999)	(1,335)	_	(9,334)
Net book value	3,471			2,339

		Additions /		
(CZK,000)	1 January 2017	transfers	Disposals	31 December 2017
Cost				
Software	10,305	1,165	_	11,470
Total	10,305	1,165	-	11,470
Accumulated amortisation				717
Software	(6,808)	(1,191)	_	(7,999)
Total	(6,808)	(1,191)	-	(7,999)
Net book value	3,497			3,471

## 4. Tangible fixed assets

		Additions /		
(CZK'000)	1 January 2018	transfers	Disposals	31 December 2018
Cost				
Constructions	320	-	_	320
Equipment	2,429	_	-	2,429
Tangible fixed assets in the course of construction	-	395	-	395
Total	2,749	395	-	3,144
Accumulated depreciation				
Constructions	(107)	(17)	-	(124)
Equipment	(2,124)	(193)	_	(2,317)
Total	(2,231)	(210)	-	(2,441)
Net book value	518			703
(C7E200)	4 Ionnow 2045	Additions /		T. D

		Additions /		
(CZK'000)	1 January 2017	transfers	Disposals	31 December 2017
Cost				*
Constructions	320	_	-	320
Equipment	3,072	42	(685)	2,429
Total	3,392	42	(685)	2,749
Accumulated depreciation				
Constructions	(89)	(18)	_	(107)
Equipment	(2,391)	(295)	562	(2,124)
Total	(2,480)	(313)	562	(2,231)
Net book value	912			518

The information on operating lease commitments is disclosed in Note 9.

## 5. Investment in subsidiaries

	Number			Carrying				2018 dividend
31 December	of	Nominal	Cost	value	% of	2018 loss*	Equity*	income
2018	shares	value	(CZK'000)	(CZK'ooo)	capital	(CZK'ooo)	(CZK'000)	(CZK'000)
Foreign entities								
RSP Energy	100	EUR 250	7,048	7,160	100	(67)	131	-
SK a.s.								
Total				7,160				
Provision for impairment				(7,160)				
losses								
Net book value				-				

<sup>\*</sup> Unaudited

31 December	Number of shares	Nominal value	Cost	Carrying value (CZK'000)	% of capital	2017 loss* (CZK'000)	Equity*	dividend income (CZK'000)
Foreign entities RSP Energy SK a.s.	100	EUR 250	7,048	7,160	100	85	199	-
Total				7,160				
Provision for impairment losses				(7,160)				`
Net book value								

<sup>\*</sup> Unaudited

There are no differences between the percentage of ownership and the percentage of voting rights in any subsidiary RSP Energy SK a.s. with registered office in Stromová 13, Bratislava, Slovak Republic.

#### 6. Receivables

Overdue receivables as at 31 December 2018 amounted to CZK 23,389 thousand (as at 31 December 2017: CZK 22,819 thousand).

The provision for doubtful receivables as at 31 December 2018 was CZK 22,675 thousand (as at 31 December 2017: CZK 20,458 thousand).

The receivables from other companies within the consolidation group is presented in Note 11.

Estimated receivables include mainly unbilled deliveries of gas including distribution in the amount of CZK 115,071 thousand (as at 31 December 2017: CZK 116,480 thousand) and unbilled deliveries of electricity including distribution in the amount of CZK 114,798 thousand (as at 31 December 2017: CZK 136,361 thousand), refer to Note 2.15.

Prepaid expenses as at 31 December 2018 and as at 31 December 2017 include mainly deferred commission cost paid to agents for new clients' acquisitions.

Short-term and long-term advances paid as at 31 December 2018 and as at 31 December 2017 include mainly advances paid to suppliers of electricity and gas in relation to purchases and distribution of those commodities.

Unsettled receivables as at 31 December 2018 have not been covered by guarantees and none of them are due after more than 5 years.

The Company has no receivables nor provided any guarantees which are not included in the balance sheet.

## 7. Equity

Authorized and issued share capital:

	31 December 2018			31 December 2017	
		Carrying value		Carrying value	
	No. of pieces	(CZK'000)	No. of pieces	(CZK'000)	
Ordinary shares of CZK 200 thousand, fully paid	500	100,000	500	100,000	

#### VEMEX Energie a.s.

Notes to financial statements for the year ended 31 December 2018

#### Shareholders:

(in %)	31 December 2018	31 December 2017
VEMEX s.r.o.	51	51
GEEN Holding a.s.	49	49
Total	100	100

The Company forms a part of the only consolidation group and its parent Company is VEMEX s.r.o. with the registered office at Prague 6, Na Zátorce 289/3.

The consolidated financial statements of the group of entities of which the Company is a part can be obtained in the registered office of the Company VEMEX s.r.o, Prague 6, Na Zátorce 289/3.

The Company is fully governed by the new Corporations Act; however, it did not use the option not to create a reserve fund.

The Company continues to create a reserve fund and its use is governed by its Articles of Association and may be used to offset losses of the Company only.

The Company had negative equity in the amount of CZK 35,463 thousand as at 31 December 2018. GAZPROM Germania GmbH (50,14 % shareholder of VEMEX s.r.o.) has expressed its intention to support the Company in the letter of support dated 31 March 2019, including financial support.

The general meeting of shareholders approved the financial statements for 2017 and decided about the allocation of the loss incurred in 2017 of CZK 36,558 thousand on 28 June 2018.

Up to the date of preparation of these financial statements the Company has not proposed allocation of the loss incurred in 2018.

### 8. Provisions

Other provisions as at 31 December 2018 included the provision for pending legal disputes in the amount of CZK 3,646 thousand (as at 31 December 2017: CZK 4,139 thousand) and as at 31 December 2018 other provisions also included a provision for untaken holiday in the amount of CZK 447 thousand (as at 31 December 2017: CZK 0 thousand).

## 9. Payables, commitments and contingent liabilities

Trade and other payables have not been secured against any assets of the Company and are not due after more than 5 years.

Total non-cancellable future commitments in respect of operating leases (not recorded in the balance sheet) amounted to CZK 2,672 thousand as at 31 December 2018 (as at 31 December 2017: CZK 3,596 thousand).

The Company did not provide any guarantees which were not recorded the in the balance sheet or disclosed in notes to financial statements.

The management of the Company is not aware of any contingent liabilities as at 31 December 2018.

Estimated payables include mainly uninvoiced purchases of electricity and distribution in the amount of CZK 84,239 thousand (as at 31 December 2017: CZK 91,742 thousand) and uninvoiced purchases of gas and distribution in the amount of CZK 60,870 thousand (as at 31 December 2017: CZK 39,820 thousand) refer to Note 2.15.

Short-term advances received as at 31 December 2018 include mainly advances received from customers in relation to deliveries of gas and electricity in the amount of CZK 307,754 thousand (as at 31 December 2017: CZK 300,392 thousand).

## 10. Revenue analysis

Revenue analysis:

(CZK'000)	2018	2017
Sales of electricity		201/
- Czech Republic - foreign	428,951	657,688
Sales of gas	-	9,715
- Czech Republic	315,483	398,396
Total sales of goods	744,434	1,065,799

## 11. Related-party transactions

All material transactions with related parties are presented in this note.

(CZK'000)	2018	2017
Revenues		201/
Sales of goods	8,606	475
Sales of services	1,047	191
Total	9,653	666
Costs	2/403	
Purchase of goods for resale - VEMEX s.r.o	-	135,012
Purchase of goods for resale - WINGAS GmbH	204,982	75,647
Purchase of services	151	<sup>2</sup> ,533
Interest expense	524	680
Fees for guarantees received	551	1,526
Total	206,208	215,398

(CZK'000)	31 December 2018	31 December 2017
Receivables	<u> </u>	31 December 201/
Trade receivables	49	101
Total	49	101
Liabilities	7/	101
Liabilities to companies within the consolidation group	_	9,570
Out of which:		9,5/0
Trade payables	_	9,570
Liabilities to associates	36,681	10,043
Out of which:	30,001	10,043
Trade payables	14	10,043
Accruals	36,667	10,043
Total	36,681	19,613

No loans were provided to the members of the Board of Directors and Supervisory Board as at 31 December 2018 and December 2017.

Loans were provided to former executive directors and to managers of the Company.

Company cars are made available for use by Board of Directors and some managers.

# 12. Fees paid and payable to the audit company

The total fees paid and payable for a statutory audit of the financial statements performed by the audit company PricewaterhouseCoopers Audit, s.r.o. in 2018 amounted to CZK 440 thousand.

### 13. Employees

V=	2018			2017
	number	CZK'000	number	CZK'000
Emoluments to members of the Supervisory Board	3	875	3	831
Wages and salaries to management	6	4,785	6	4,803
Wages and salaries to other employees	30	13,341	34	17,008
Social security costs		4,800	•	5,740
Health insurance costs		1,742		2,066
Other social costs		434		528
Wages and salaries total	39	25,977	43	30,976

Company in accordance with §39b, par. 6d) of the Decree 500/2002 does not disclose the emoluments of Statutory Body separately. The emoluments of the Statutory Body are disclosed in total with other management.

The Company's management includes members of Board of Directors and senior staff members directly reporting to the Board of Directors.

Other transactions with the Company's management are described in Note 11 – Related-party transactions.

### 14. Income tax

The deferred tax was calculated at 19% (the rate enacted for 2018 and subsequent years).

The deferred tax asset / (liability) can be analysed as follows:

(CZK'000)	31 December 2018	31 December 2017
Deferred tax asset / (liability) arising from:		
Difference between accounting and tax net book value of fixed assets	(252)	(252)
Provisions	1,126	1,500
Tax losses carried forward	21,957	16,693
Net deferred tax asset / (liability)	22,831	17,941

A potential net deferred tax asset of CZK 22,831 thousand as at 31 December 2018 (as at 31 December 2017: CZK 17,941 thousand), has not been recognised as it is not probable that future taxable profit will be available against which the unused tax credits can be utilised. The 19% rate has been used to calculate it as at 31 December 2018 and 2017.

The Company has tax losses as at 31 December 2018 of CZK 31,252 thousand, which can be utilised up to 2019, tax losses in the amount of CZK 19,189 thousand, which can be utilized up to 2020, tax losses in the amount of CZK 37,418 thousand, which can be utilized up to 2022 and tax losses in the amount of CZK 27,704 thousand, which can be utilized up to 2023.

## 15. Other facts not presented in the financial statements

Guarantees issued for the Company (in CZK'000):

Counterparty	2018	2017
Commerzbank Praha	45,015	34,540
Commerzbank Berlin	11,800	21,800
GAZPROM Germania GmbH	12,863	94,498
Total	69,678	150,838

Guarantees have been issued in relation with purchases of goods and services from major suppliers and distributors of electricity and gas. Bank guarantee from Commerzbank Praha and Commerzbank Berlin were issued based on counter guarantee from GAZPROM Germania GmbH.

#### VEMEX Energie a.s.

Notes to financial statements for the year ended 31 December 2018

# 16. Subsequent events

No events have occurred subsequent to year-end that would have a material impact on the financial statements as at 31 December 2018.

13 May 2019

Ing. Štefan Koman

Chairman of the Board of Directors

Ing. Oldřich Jandl

Member of the Board of Directors

# **Report on relations**

of the company
VEMEX Energie a.s.

Pursuant to Section 82 of the Corporations Act

For the accounting period 2018

The Board of Directors of VEMEX Energie a.s., with its registered office at Prague 6 – Bubenči, Na Zátorce 289/3, identification number: 289 03 765, registered in the Commercial Register maintained by the Municipal Court in Prague, Section B, File 15299 (in this Report also the "Company"), has prepared the following Report on Relations pursuant to Section 82 of Act No. 90/2012 Coll., the Corporations Act (the "Corporations Act"), for the accounting period of the calendar year 2018 (the "Relevant period").

#### 1. Structure of relations

In the Relevant period from 1 January 2018 to 31 December 2018 the Company formed a part of a group (the "**Group**") in which the controlling party is VEMEX s.r.o. (the "**Controlling party**"). The Controlling party was further controlled by the following companies:

- GAZPROM Germania GmbH with 50.14 % of share capital and voting rights;
- Centrex Europe Energy & Gas AG with 33.00 % of share capital and voting rights;
- MND Group B.V. with 16.86 % of share capital and voting rights.

During the whole Relevant period the Controlling party was controlled by all shareholders who acted in conformity.

Information on the entities forming part of the Group is stated as at 31 December 2018 according to the information available to the statutory body of the Company acting with due managerial care.

#### 2. Role of the Company in the Group

The Company trades in energy and its main activities consist of the supply and sale of electricity and natural gas to end consumers, in particular retail customers, throughout the whole territory of the Czech Republic.

#### 3. Other linked companies

The Company requested that the aforementioned Controlling party provides a list of other companies which were controlled by the same Controlling party during the last accounting period. The Company prepared this report on the basis of the report from the Controlling party and other available information. The structure of relations within the Group is graphically illustrated on the last page of this report.

#### 4. Methods and means of control

In the Relevant period the Controlling party controlled the Company through the ownership of 51% shareholdings in the Company's share capital. The control of the Company occurs in particular through the decisions at the General Meeting.

## 5. Overview of concluded and valid contracts in the Relevant period

The contracts specified below were concluded between the Company and the Controlling party. The value of activities and considerations during the accounting period between the companies mentioned above is disclosed in notes to the 2018 Financial Statements.

Company	Contract subject
VEMEX s.r.o., Czech Republic	Amendment 1, dated 28 February 2017,
	to Agreement on Sublease of Non-Residential
	Premises for rent space extension
VEMEX s.r.o., Czech Republic	Amendment 2, dated 22 December 2017,
	to Agreement on Sublease of Non-Residential
	Premises about change of roles of Lessee and Sub-
	lessee based on concluded Agreement on cession
	of the lease contract, valid since 1 January 2018
VEMEX s.r.o., Czech Republic	Three-sided Agreement on cession of the lease
	contract dated 20 November 2017 among
	VEMEX Energie a.s., VEMEX s.r.o. and landlord,
	valid from 1 January 2018

Company	Contract subject
VEMEX s.r.o., Czech Republic	Amendment 1 to Agreement on Lease of vechicle dated 12 December 2017 for lease period extension to 31 July 2018
VEMEX s.r.o., Czech Republic	Agreement on combined electricity supply from networks of low voltage dated 27 May 2014 (supply point Kolín
VEMEX s.r.o., Czech Republic	Agreement on combined gas supply dated 13 December 2017 (CNG stations, valid from 1 January 2018)

### 6. Other legal acts implemented for the benefit of the Company

In the Relevant period the Company was using guarantees from the company GAZPROM Germania GmbH for the purpose of purchase and distribution of electricity and gas.

In the Relevant period the Company had valid contracts with the companies GAZPROM Germania GmbH and WINGAS GmbH. Although those are the companies, which do not form a part of the Group, contracts with those companies were significant for the Company and therefore the list of valid contracts with those two counterparties is stated below.

Company	Contract subject
GAZPROM Germania GmbH, Germany	Agreement on provision of guarantees dated 15 April 2014
GAZPROM Germania GmbH, Germany	Loan Agreement dated 29 December 2017 valid till 31 July 2018
WINGAS GmbH, Germany	EFET frame agreement on purchase of gas dated 1 December 2015
WINGAS GmbH, Germany	Binding offer dated 28 March 2017 on the basis of the frame agreement on purchase of gas for the period from April 2017 to December 2018
WINGAS GmbH, Germany	Binding offer dated 23 November 2017 on the basis of the frame agreement on purchase of gas for the year 2018
WINGAS GmbH, Germany	Amendment 1 dated 14 May 2018 to the binding offer on purchase of gas dated 23 November 2017 on adjustment of volume of purchased gas in April 2018
WINGAS GmbH, Germany	Amendment 2 dated 29 November 2018 to the binding offer on purchase of gas dated 23 November 2017 on increase of annual volume of purchased gas in the year 2018
WINGAS GmbH, Germany	Binding offer dated 15 August 2018 on the basis of the frame agreement on purchase of gas for the years 2019 and 2020
WINGAS GmbH, Germany	Service agreement dated 15 August 2018 on provision of Security of supply standard for the period from October 2018 to March 2019

### 7. Overview of performance made at the instigation of or in the interest of the Controlling party

During the Relevant period the Company made below mentioned acts, which would involve assets exceeding in value 10% of the Company's equity (equity of the Company as at 31 December 2018 was -35,463 ths. CZK, therefore all acts) on the basis of contracts listed in section 5.

Sublease of non-residential premises and lease of a car to VEMEX s.r.o. Sale of gas and electricity to VEMEX s.r.o.

## 8. Assessment of a detriment and its compensation

No detriment occurred to the Company on the basis of the agreements entered into and valid in the Relevant period between the Company and the Controlling party.

## 9. Evaluation of relations and risks within the Group

9.1. Evaluation of advantages and disadvantages of relations within the Group.

The Company benefits from its membership in the Group particularly in terms of shared renting of non-residential premises. No disadvantages have arisen to the Company from the participation within the Group.

9.2. No risks have arisen to the Company from the relations within the Group.

## 10. Evaluation of relations and risks within the Group

This report was prepared by the Board of Directors of the Company and was submitted to the Supervisory Board and the auditor responsible for the audit of the Financial Statements. The Company will issue an Annual Report as required by law, an integral part of which will be the Company's Report on Relations.

The Annual Report will be registered in the Collection of Documents of the Commercial Register at the relevant Court.

13 May 2019

Ing. Štefan Koman

Chairman of the Board of Directors

13 May 2019

Ing. Oldřích Jandl

Member of the Board of Directors

## The structure of relations of the Group as at 31 December 2018

